OUR REFERENCES TRAINING - CONSULTING - MANAGEMENT

140 MISSIONS ACROSS 5 CONTINENTS ON BEHALF OF OVER SIXTY CUSTOMERS

ΜΔΤΜΙΙΤ

MÉTÉO FRANCE

FRANCE

MONTPELLIER-MEDITERRANEAN AIRPORT

PAU-PYRENEES AIRPORT

AJACCIO-NAPOLEON BONAPARTE AIRPORT AVIGNON-PROVENCE AIRPORT BASTIA-PORETTA AIRPORT BEAUVAIS AIRPORT (BEAUVAIS TILLÉ AIRPORT JOINT ASSOCIATION) BEZIERS-CAP D'AGDE AIRPORT CAEN-CARPIQUET AIRPORT CALAIS AIRPORT (CAP CALAISIS AGGLOMERATION COMMUNITY) CALVI-SAINTE-CATHERINE AIRPORT DIJON-BURGUNDY AIRPORT FIGARI-SOUTHERN CORSICA AIRPORT LIMOGES AIRPORT LORIENT-SOUTHERN BRITTANY AIRPORT

POITIERS BIARD AIRPORT (POITIERS AIRPORT JOINT ASSOCIATION) ROUEN-VALLÉE DE SEINE AIRPORT SAINT-ÉTIENNE LOIRE AIRPORT (LYON MÉTROPOLE, SAINT-ETIENNE & ROANNE CCI) TARBES-PYRENEES AIRPORT CASA - CHAMBER OF COMMERCE AND INDUSTRY (CCI) ACTION COMMITTEE FOR THE DEVELOPMENT OF AIRPORT MANAGEMENT COMPANIES CHERBOURG COTENTIN CCI CORSICAN TRANSPORT AUTHORITY

EUROPE

ALBENGA AIRPORT (ITALY) BERN AIRPORT (SWITZERLAND) CUNÉO-LEVALDIGI AIRPORT (ITALY) GDANSK LECH WALESA AIRPORT (POLAND) JÖNKÖPING AIRPORT (SWEDEN) LARNAKA AND PAFOS AIRPORT (CYPRUS) LIÈGE-BIERSET AIRPORT (BELGIUM) LUGANO AIRPORT (SWITZERLAND) LUXEMBOURG-FINDEL AIRPORT (LUXEMBOURG) MONACO HELIPORT (MONACO) TALLINN AIRPORT (ESTONIA)

MIDDLE EAST/ASIA

CSAMA (CHINA SINGAPORE AIRPORT MANAGEMENT ACADEMY) (CHINA) DRAGON PASS-GUANGZHOU BAYUN AIRPORT (CHINA)

FRENCH OVERSEAS DEPARTMENTS **AND TERRITORIES**

CAYENNE-FÉLIX ÉBOUÉ AIRPORT FORT DE FRANCE-AIMÉ CÉSAIRE AIRPORT MARTINIOUE POINTE À PITRE-PÔLE CARAÏBES AIRPORT SAINT-DENIS-ROLAND-GARROS AIRPORT SETIL (FRENCH POLYNESIA) TAHITI AIRPORTS

AFRICA

ASECNA-DAKAR (SENEGAL) CAMEROON AIRPORTS EXPAIR CONSULTING (FRANCE) LIBREVILLE AIRPORT (GABON) MORONI AIRPORT (COMOROS) NATIONAL AIRPORTS AUTHORITY (MOROCCO)

AIR AUSTRAL (RÉUNION — MADAGASCAR)

RÉGIE DES VOIES AÉRIENNES DU CONGO (RDC) / CIVIL AVIATION AUTHORITY OF CONGO

ROYAL AIR MAROC (MOROCCO)

FRANCE, OVERSEAS DEPARTMENTS AND TERRITORIES

AJACCIO NAPOLÉON BONAPARTE AIRPORT (SOUTHERN CORSICA CCI)

- Flight information system
- Consultancy services
- Check-in baggage screening mission
- Project involving flight management system

AVIGNON-PROVENCE AIRPORT (AVIGNON PROVENCE SASU)

- Runway study
- SMS assistance / EASA audit

AVIGNON-PROVENCE AIRPORT

(REGIONAL COUNCIL OF PROVENCE ALPES CÔTE D'AZUR)

Consultancy assignment for new passenger terminal

BASTIA-PORETTA AIRPORT (NORTHERN CORSICA CCI)

- Project involving flight management system
- Layout plan for the terminal and car park
- Assistance with accounting aspects
- Assistance to set up the Security Control Center
- Assistance to set up a quality management system
- Assistance with airport lighting maintenance
- Routes studies
- SMS training
- Audit of safety procedures
- EASA audit
- Disabled access audit
- Project management: additional aircraft parking (in partnership with SPEA S.p.a)

BEAUVAIS AIRPORT (BEAUVAIS TILLÉ AIRPORT JOINT ASSOCIATION)

Midway strategic audit of the Beauvais airport public service delegation (in partnership with ABINGTON Advisory and AVODIRE)

BÉZIERS - CAP D'AGDE AIRPORT (BEZIERS AIRPORT JOINT ASSOCIATION)

Routes studies

CAEN-CARPIQUET AIRPORT

Traffic potentials study

CALAIS AIRPORT (CAP CALAISIS AGGLOMERATION COMMUNITY)

Strategic audit (in partnership with ABINGTON Advisory)

CALVI SAINTE-CATHERINE AIRPORT (NORTHERN CORSICA CCI)

- Project involving flight management system
- Routes studies
- Disabled access audit

CAYENNE-FÉLIX ÉBOUÉ AIRPORT (GUIANA CCI)

- Project involving flight management system
- Training operation center controllers

DIJON-BURGUNDY AIRPORT (DIJON CCI)

- Drafting of the marketing plan
- Commercial representation for the airport

FIGARI-SOUTHERN CORSICA AIRPORT (SOUTHERN CORSICA CCI)

- Project involving flight management system
- Consultancy assignment for passenger terminal extension

FORT DE FRANCE-AIMÉ CÉSAIRE AIRPORT

- Technical audit
- Support to set up CMMS software
- Audit and consultancy regarding installation of ERP software
- Marketing training

LIMOGES AIRPORT (LIMOGES CCI)

Routes studies

LORIENT-SOUTHERN BRITTANY AIRPORT (MORBIHAN CCI)

Routes studies

LORIENT-SOUTHERN BRITTANY AIRPORT (REGIONAL COUNCIL OF BRITTANY)

Traffic forecasts and strategic audit in partnership with ABINGTON Advisory and PARME AVOCATS Law Firm

MONTPELLIER-MEDITERRANEAN AIRPORT

- Consultancy services
- Hold baggage controls

PAU-PYRENEES AIRPORT (PAU CCI)

Project involving flight management system

POINTE À PITRE-PÔLE CARAÏBES AIRPORT (APC SA)

- Routes studies
- Organisation of TOD (True Origin and Destination) surveys
- Maintenance function audit
- Tracking and implementation of actions resulting from the maintenance function audit
- Audit, assistance to organise the call for tenders and analyse tenders for cleaning services
- Training of terminal managers
- Training of the director of the non-aviation network and activities development division
- Study of an automated baggage check-in system
- Assistance with accounting aspects
- Risk mapping

POITIERS BIARD AIRPORT (POITIERS AIRPORT JOINT ASSOCIATION)

Strategic audit (in partnership with ABINGTON Advisory and LATOURNERIE WOLFROM & ASSOCIATES Law Firm)

ROUEN-VALLÉE DE SEINE AIRPORT (SEINE NORMANDIE MER CCI)

Routes studies

ROUEN-VALLÉE DE SEINE AIRPORT

(ROUEN VALLÉE DE SEINE AIRPORT JOINT ASSOCIATION)

- Project management assistance for switch to direct management (in partnership with ABINGTON Advisory and LATOURNERIE WOLFROM & ASSOCIATES Law Firm)
- Routes studies

SAINT-DENIS-ROLAND-GARROS AIRPORT (ARRG SA)

- Organisation of TOD (True Origin and Destination) surveys
- Infrastructure programming study (in partnership with the technical and economic research centre (SETEC))
- Superstructure and infrastructure assistance study (in partnership with the technical and economic research centre (SETEC) and ICADE investment company)
- Assistance to put in place a business plan and accounting advice
- Strategy training advice (in partnership with ABINGTON Advisory)

SAINT-ÉTIENNE LOIRE AIRPORT

(LYON MÉTROPOLE, SAINT-ETIENNE & ROANNE CCI)

Strategic audit (in partnership with ABINGTON Advisory and LATOURNERIE WOLFROM & ASSOCIATES Law Firm)

TARBES PYRENEES AIRPORT (TARBES CCI)

Project involving flight management system

TOULON - HYÈRES AIRPORT (VAR CCI)

Technical advice and assistance

TAHITI AIRPORTS (ADT SA)

- Training of the Control and Operating Station manager
- Training of the technical manager

CASA, CHAMBER OF COMMERCE AND INDUSTRY (CCI) ACTION COMMITTEE FOR THE DEVELOPMENT OF AIRPORT MANAGEMENT COMPANIES (POOL OF 12 CCIS)

- Drafting of legal texts and monitoring of the setting up of airport management companies throughout France
- Strategic advice
- Legal advice
- Technical advice
- Benchmarking
- Lobbying

CHERBOURG COTENTIN CCI

Drawing up a new draft specification between the new owner (General Council of the Manche region) and the Chamber of Commerce and Industry

CORSICAN TRANSPORT AUTHORITY

- Mediterranean arc route studies (Isularia project)
- European routes study
- Audit of slot management at Figari Southern Corsica airport
- Consulting services for Corsica Continent routes in partnership with Aérogestion, Latournerie Wolfrom and Cloix Mendes-Gil

MARTINIQUE CCI

Assistance to extend the airport concession

MARTINIQUE TOURIST BOARD

Aviation consulting

REGIONAL COUNCIL OF BRITTANY

Audit of airport facilities (in partnership with Ernst & Young)

GINGER

Forecast air traffic study for Nantes Notre Dame des Landes airport

MATMUT

Strategic audit for Rouen airport

MÉTÉO FRANCE

Project management for the weather forecast radar at Nice Côte d'Azur airport (LIDAR)

SETIL (FRENCH POLYNESIA)

- Management support
- Project involving flight information system
- Safety and operating plan
- Communication strategy
- Economic impact strategy
- Assistance to organise the economic advisory commission
- Marketing training

EUROPE

ALBENGA AIRPORT (ITALY)

- Staff training
- Organisational optimisation
- Development of airport services
- Airport marketing strategy and development
- Traffic forecast
- Communication advice
- New IT audit and development
- Pricing

BERN AIRPORT (SWITZERLAND)

Training in state aids and routes studies

CUNÉO - LEVALDIGI AIRPORT (ITALY)

Study of infrastructure optimisation

GDANSK - LECH WALESA AIRPORT (POLAND)

- Infrastructure audit
- Training



JÖNKÖPING AIRPORT (SWEDEN)

Routes studies

LARNAKA AND PAFOS AIRPORTS (CYPRUS)

NAMA is in charge of airport marketing for Cypriot airports for the duration of the concession: traffic forecast, marketing plan, routes studies, macro-economic study, CRM, communication.

In addition, NAMA has carried out other assignments: setting up of an SMS (Safety Management System), car park study, technical audit, support for Airport Carbon Accreditation level 3.

LIÈGE-BIERSET AIRPORT (BELGIUM)

Routes studies

LUGANO AIRPORT (SWITZERLAND)

Training in state aids and routes studies

LUXEMBOURG-FINDEL AIRPORT (LUXEMBOURG)

- Routes studies
- Study of traffic potentials

MONACO HELIPORT (MONACO)

Technical study

TALLINN AIRPORT (ESTONIA)

Implementing a Phytosanitary Inspection System for air cargo

▶ WORLDWIDE

MIDDLE EAST/ASIA

BAHRAIN (STATE)

Implementing an organisation system relating to aircraft apron management for the Bahrain Formula I Grand Prix

CSAMA - CHINA SINGAPORE AIRPORT MANAGEMENT ACADEMY XIAMEN (CHINA)

Training seminars in non-aviation activities

DRAGON PASS - GUANGZHOU BAYUN AIRPORT (CHINA)

Training in VIP lounges

AFRICA

AIR AUSTRAL (RÉUNION — MADAGASCAR)

Sizing study for the cargo terminal at Antananarivo airport

ASECNA - DAKAR (SENEGAL)

Airport management training (in partnership with IFURTA - Institute for air transport academic training and research)

CAMEROON AIRPORTS

- Assistance to produce the strategic plans for 2012 2016 & 2017 2021
- Audit of non-aviation activities
- Airport management seminar
- Finance training
- VIP Lounge benchmark
- Station manager training
- Assistance with airport marketing
- Monitoring & assessment of the concession (in conjunction with the Prime Minister's services)
- Risk mapping
- Passenger profile surveys (True Origin and Destination)

EXPAIR CONSULTING (FRANCE)

Technical audit of runways in West Africa

LIBREVILLE AIRPORT (GABON)

Training in VIP lounges

MORONI AIRPORT (COMOROS)

Training in airport management

NATIONAL AIRPORTS AUTHORITY (MOROCCO)

- Study, redesign and preparation of the Call for Tenders for the airport information system
- Setting up of a CUTE system
- IT consulting and support
- Assistance to define a strategic plan

RÉGIE DES VOIES AÉRIENNES DU CONGO (RDC) / CIVIL AVIATION AUTHORITY OF CONGO

Airport management seminar

ROYAL AIR MAROC (MOROCCO)

Airport management training (in partnership with IFURTA - Institute for air transport academic training and research)



