OUR REFERENCES
TRAINING - CONSULTING - MANAGEMENT

THEY TRUST IN US

FRANCE

AJACCIO NAPOLÉON BONAPARTE AIRPORT
AIXENÉS-PROVENCE AIRPORT
BASTIA-PIRETTE AIRPORT
BRUYÈRES TILLE AIRPORT JOINT ASSOCIATION
BRITTANY REGION
CAEN-CARPILET AIRPORT
CAULCE SAINTE-CATHERINE AIRPORT
CAP-CHAUVES COMMISSION AUTHORITY
CHAMBER OF COMMERCE AND INDUSTRY OF CHAMBERY-GOETHE
DIJON-ROUSSEAUX AIRPORT
FOCAL ISO CORSE AIRPORT
LIMOGES AIRPORT
LIJENAN SOUTH BRITTANY AIRPORT
MONTPELLIER-MÉDITERRANÉE AIRPORT
PAUL-PATRÉNAS AIRPORT
ROUEN VALLE DE SEINE AIRPORT JOINT ASSOCIATION
SÉVRE NORMANDIE PNF CCI
TARRAS-LOURDES-PYRÉNÉES AIRPORT
TOULON-HÉLÈS AIRPORT

EUROPE

CINEO CENOZOIC AIRPORT (ITALY)
DOMINGO CERNABON AIRPORT (SWEDEN)
JABANA AND PAES AIRPORTS (CYPRUS)
LECH MALIA GORNIK AIRPORT (POLAND)
LEGER-HENRI ET AIRPORT (BELGIUM)
LOUVAIN-SCHOUW AIRPORT (LUembourg)
MONACO AIRPORT (MONACO)
SAN REVUS-ARACHSA AIRPORT (ITALY)
TALIN AIRPORT (ESTONIA)

MIDDLE-EAST/ASIA

RAHAN AIRPORT
SINGAPURA SINGAPORE AIRPORT MANAGEMENT ACADEMY (SINGAPURA)

AFRICA

AUGUSTA - DAKAR AIRPORT
CAMEROON AIRPORTS
LIBERIA AIRPORT (LIBERIA)
OFFICE NATIONAL DES AÉROPORTS (MOCCADO)
RODE DES ROYES AIRPORTS (DEMOCRATIC REPUBLIC OF CONGO)

FRENCH OVERSEAS TERRITORIES

CRETEIL FÉLIX ENRÉS AIRPORT (FRANCE CÔTE D'IVOIRE)
CHAMBER OF COMMERCE AND INDUSTRY OF MARTINIQUE (FIV)
PORT DE FRANCE AVY CEVAL AIRPORT (FIV)
PONTE À PYREX AIRPORT - (FIV)
SAINT-DENIS ROVAS GUADE AIRPORT (INDIA OCEAN)
SETIL (FRANCE POLYNESIA)
NAMA, THE PERFORMANCE OPTIMISER

MAINLAND FRANCE AND FRENCH OVERSEAS TERRITORIES

AJACCIO NAPOLÉON BONAPARTE AIRPORT (SUD CORSE CCI)
- Flight information system
- Project Management Assistance (PMA)
- Hold baggage control
- Flight information system assignment

AVIGNON-PROVENCE AIRPORT (CCI VAUCLUSE)
- Runway study

BASTIA-PORETTA AIRPORT (HAUTE CORSE CCI)
- Flight information system assignment
- Terminal and vehicle parking site plan
- Accounting assistance
- Security Checkpoint set-up assistance
- Set-up assistance for a quality management system
- Route studies
- Audit on security procedures
- AESA audit

BEAUVAIS TILLE AIRPORT JOINT ASSOCIATION
- Midway strategic audit of the Beauvais airport public service delegation (in partnership with Abington Advisory)

BRITTANY REGION
- Infrastructures audit (in partnership with Ernst & Young)

CAEN-CARPIQUET AIRPORT (CAEN NORMANDY CCI)
- Traffic potential study

CALVI SAINTE-CATHERINE AIRPORT (CCI HAUTE CORSE)
- Flight information system mission

CAP CALAIS CONurbation AUTHORITY
- Strategic audit (in partnership with Abington Advisory)

CAS - ACTION COMMITTEE FOR THE CREATION OF AIRPORT COMPANIES (POOL OF 12 CCI)
- Preparation of legal texts and monitoring the creation of airport companies in France
- Strategic advice
- Legal advice
- Technical advice
- Benchmark
- Lobbying

CAYENNE FÉLIX ÉBOUÉ AIRPORT (CCI FRENCH GUYANA)
- Flight information system audit
- Training operation center controllers

CCI OF CHERBOURG-COTENTIN
- Development of a new specifications project between the new owner (Manche Departmental Council) and the Chamber of Commerce and Industry

CCI OF MARTINIQUE
- Providing assistance with the extension of Fort de France Aéré Césaire airport concession

DIJON-BOURGOGNE AIRPORT (CCI DIJON)
- Marketing plan
- Commercial representation for the airport

FIGARI SUD CORSE AIRPORT (CCI SUD CORSE)
- Flight information system mission

FORT DE FRANCE AIME CÉSARÉ AIRPORT
- Technical audit
- Providing support for the implementation of a CMMS (Computer Maintenance Management System)
- Audit and consulting on ERP implementation
- Marketing training

GINGER
- Forecast air traffic study for Nantes Notre Dame des Landes Airport

LIMOGES AIRPORT (LIMOGES CCI)
- Route studies

LORENT SOUTH BRITTANY AIRPORT (MORBihan CCI)
- Route studies

MARTINIQUE TOURISM COMMITTEE (MARTINIQUE)
- Air transport consulting

MATMUT
- Rouen airport strategic audit

MONTPELLIER-MÉDITERRANÉE AIRPORT
- Project Management Assistance
- Hold baggage control

PAU-PYRÉNÉES AIRPORT (CCI PAU)
- Flight information system mission

POINTE-À-PITRE AIRPORT CARIBBEAN HUB
- Route studies
- Implementation of TOD (True Origin and Destination) surveys
- Infrastructure programming study, in partnership with the technical and economic research centre (SETEC)
- Superstructures and infrastructure assistance study, in partnership with the SETEC and ICADE
- Assistance with the implementation of a business plan and accounting advice
- Strategy consultancy (in partnership with Abington Advisory)

SEINE NORMANDIE MER CCI
- Route studies

SETIL (FRENCH POLYNESIA)
- Providing assistance to the management
- Flight information system mission
- Operation and safety plan
- Communication strategy
- Economic impact study
- Providing assistance with the organization of the economic and tailor made consultations
- Marketing training

TARBES-LOURDES-PYRÉNÉES AIRPORT
- Flight information system mission

TOULON-HYÈRES AIRPORT (CCI VAR)
- Missioned on site during 2,5 years for technical consulting and support

EUROPE

CUNEÔ LEVALDIGO AIRPORT (ITALY)
- Infrastructure optimization study

JÖNköPING AIRPORT (SWEDEN)
- Route studies

LARNACA AND PAFOS AIRPORTS (CYPRUS)
NAMA is in charge of airport marketing in Cyprus airports during the length of the concession contract:
- Forecast traffic
- Marketing plan
- Route studies
- Macroeconomic studies
- CRM

WORLDWIDE

BAHRAIN AIRPORT
- Implementing an organisation system relating to airport apron management for the Bahrain Formula 1 Grand Prix

CSAMA – CHINA SINGAPORE AIRPORT MANAGEMENT ACADEMY (CHINA)
- Training seminar on non-aeronautical activities

AFRICA

ASECNA – DAKAR (SENEGAL)
- Airport management training (in partnership with PURTA - Training and Research Institute for Air Transport, Aix-en-Provence - France)

CAMEROON AIRPORTS
- Assistance with the development of the 2012-2016 / 2017-2021 strategic plans
- Audit of non-aeronautical activities
- Airport management seminar
- Finance training
- VIP Lounge benchmark
- Ground handling manager training
- Airport marketing assistance

EXPAIR CONSULTING
- Technical audit of runways in West Africa

LIBREVILLE AIRPORT (GABON)
- Training on Lounges and information desk

OFFICE NATIONAL DES AÉROPORTS (MOROCCO)
- Study, overhaul and tender documents for the airport information system
- Implementing a CUTE system
- IT consulting and support
- Providing support with defining a strategic approach

RÉGIE DES VOIES AÉRIENNES (DEMOCRATIC REPUBLIC OF CONGO)
- Airport management seminar